

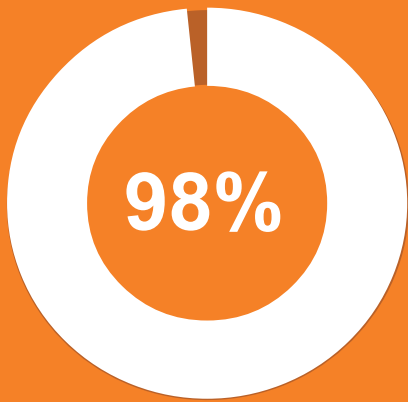


JOBFITTS CONSULTANTS

Hire People Fit For Purpose

MedTech Recruitment

Tel: 02 9220 3595 | jobfitts.com.au | You have the job. We have the right fit.



98% of our Permanent Placements stay in their roles for over TWO years



The Challenge

Due to the technical nature of the products supplied, the industry requires specialised skills and knowledge of regulatory affairs.

The industry demands top-quality Engineers and talented Sales and Marketing professionals.

Engineers with the required experience, specialist technical and business skills are challenging to find. The 'soft skills' essential for working in a highly regulated environment are in short supply.

Sales and marketing professionals are hard to find in the MedTech industry because they are required to have a combination of technical skills and the ability to operate at a corporate level. They need to communicate technical issues to a variety of other stakeholders – such as customers, developers and government decision-makers.

Sales models are changing as hospitals become more sophisticated in their procurement of medical devices.

This is leading to changing skills requirements in sales representatives, with an increased focus on commercial and financial skills.



Our Solution

Recruitment is not just about filling a gap in your team. We believe finding the right person is more than matching technical and educational requirements.

It is about the right fit and that is where JobFitts excels.

- 15 + years' experience.
- 98% of our placements stay for over two years.
- 96% return clients.

Our clients rely on us for high quality hires that stay and grow with the business



Outcome/Result

Due to our ongoing relationship and deep understanding of the client's requirements and needs, our clients hire skilled and experienced professionals who fit in seamlessly with the company culture.

Through our process, our clients attract and hire enthusiastic, ambitious, committed, team players and problem solvers.



Working with JobFitts: What can you expect?

At Job Fitts, we understand a new hire is an investment that is carefully planned for with the expectation to meet the needs of the business and contribute positively.

We work with you in identifying your culture. Take ownership of your candidate care. Link your business goals to your hiring strategy and assess potential employees to match your requirements.

Our process is transparent, robust and result oriented.